

Message Text

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PAGE 01 MOSCOW 04556 051422Z

ACTION ARA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 STR-04 SCA-01 CIAE-00

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TO SECSTATE WASHDC 5886

INFO USDOC WASHDC

LIMITED OFFICIAL USE MOSCOW 4556

FOR ARA/CCA

USDOC FOR BEWT

E.O. 11652: N/A

TAGS: BTRA EEWT CU

SUBJECT: TRAVEL OF U.S. BUSINESSMAN TO CUBA

1. MR L. RON SCHULTZ, PRESIDENT, THE DIME'S GROUP, INC., (PALO ALTO, CALIFORNIA) TOLD COMATT APRIL 1 THAT HE HAD BEEN IN CONTACT WITH CUBAN EMBASSY IN MOSCOW REGARDING POSSIBLE BUSINESS TRIP TO HAVANA IN SECOND HALF OF APRIL. THE DIME'S GROUP IS A LARGE EXPORTER OF MEDICAL EQUIPMENT AND CHEMICALS. SCHULTZ SAID HE INITIATED DISCUSSIONS WITH CUBANS BY SENDING TELEX TO CUBAN MINISTRY OF FOREIGN TRADE FROM HOME OFFICE IN CALIFORNIA ALERTING THEM TO FACT THAT HE WOULD BE IN USSR EARLY THIS MONTH AND AVAILABLE FOR FOLLOW-UP DISCUSSIONS WITH CUBAN EMBASSY IN MOSCOW . (SCHULTZ IS ECHIBITING HIS PRODUCTS AT SOVIET CHAMBER OF COMMERCE TRADE EXHIBIT "METROLOGY '77".) ACCORDING TO SCHULTZ, FIRST SECRETARY ROBERTO FERNANDO VAZQUEZ OF CUBAN EMBASSY IN MOSCOW HAS BEEN EXTREMELY RECEPTIVE TO AND FORTHCOMING ABOUT IDEA OF SCHULTZ'S COMMERCIAL VISIT, OFFERING TO SET UP MEETINGS IN HAVANA WITH BOTH MINISTER OF FOREIGN TRADE AND MINISTER OF PUBLIC HEALTH.

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PAGE 02 MOSCOW 04556 051422Z

VAZQUES HAS ALSO REPORTEDLY OFFERED TO ARRANGE TOURS FOR SCHULTZ SO THAT HE CAN FILL PROPOSED TWO-WEEK STAY IN CUBA.

2. SCHULTZ RETURNED TO USCO ON APRIL 4 TO SHCW COMATT VISA VALID FOR ENTRY INTO CUBA ON APRIL 17 FOR STAY OF FIFTEEN (15) DAYS.

3. SCHULTZ WAS AWARE OF OFFICIAL NEGOTIATING SESSIONS BETWEEN U.S. AND CUBA WHICH CONCLUDED MARCH 29 CONCERNING FISHING AND MARITIME BOUNDARIES, BUT WONDERED IF ANY BROADER TRADE TOPICS WERE TOUCHED UPON IN JOINT TALKS, AS WELL. COMATT TOLD HIM THAT INsofar AS WE ARE AWARE TALKS WERE LIMITED TO TWO TOPICS

NOTED. SCHULTZ ALSO WONDERED IF THERE WERE ANYTHING ELSE HE SHOULD KNOW BEFORE TRAVELLING TO CUBA.

4. ACTION REQUESTED: DEPARTMENT PLEASE ADVISE BEFORE COB FRIDAY, APRIL 8, IF POSSIBLE, WHETHER INFORMATION PROVIDED SCHULTZ PARA (3) ABOVE IS CORRECT AND ALSO PROVIDE ANY OTHER INFORMATION WHICH WE MIGHT USEFULLY PASS ALONG TO HIM. IN OUR JUDGMENT, SCHULTZ IS SOBER, RESPONSIBLE BUSINESSMAN INTERESTED SOLELY IN EXPANDING HIS OVERSEAS MARKET FOR MEDICAL EQUIPMENT EXPORTS.
TOON

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Message Attributes

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